

Scott C. Gayle



AREAS OF PRACTICE

Business & Tax

- ▶ Banking & Commercial Transactions
- ▶ Corporate Practice
- ▶ Health Care Law (Chair)
- ▶ Mergers, Acquisitions & Divestitures

Dispute Resolution & Litigation

- ▶ Business & Commercial Litigation

Real Estate

- ▶ Commercial Real Estate

EDUCATION

J.D., Duke University
B.A., University of North Carolina,
with highest honors

BAR ADMISSIONS

North Carolina

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Scott Gayle, a Director of the Firm, serves as Chair of the Business & Tax Group. He has a broad business/transactional practice spanning several inter-related fields, including the formation of corporations and other business entities, commercial loans and secured transactions, the sale and acquisition of businesses, ownership succession planning, contract negotiations, franchise negotiations, complex leases and commercial real estate transactions. Scott has many clients in the hospitality industry (both hotels and restaurants). For clients with estate planning needs, Scott works closely with the Firm's estate planning specialists to create customized wills and trusts designed to protect the client's family and also provide a viable business succession plan, often including buy-sell agreements. His healthcare-related clients include physician and dental group practices, whom he advises on a wide range of business concerns. If litigation is necessary or unavoidable, Scott's extensive litigation background allows him to counsel his clients as to the best and most cost-effective solution, including guiding them through mediation and trial.

Scott has written several publications and has lectured on various issues affecting physicians, small business owners, and individuals. Specific topics include "Buy-Sell Agreements for Physician Groups," "Basics of Estate Planning," "Negotiating Commercial Leases," "Physician Employment Contracts and Non-Competes," and "Estate Planning Issues for Small Business Owners."

Scott received his law degree from Duke University in 1977. He received his undergraduate degree, with highest honors, from the University of North Carolina at Chapel Hill in 1974, where he was Phi Beta Kappa, a Morehead Scholar, and a member of Chi Psi fraternity. A native of High Point, NC, Scott practiced there for many years with Fisher Gayle Clinard Craig & Lackey P.A. before becoming a Director at Tuggle Duggins in 1999. He is a member of the American Bar Association and the North Carolina Bar Association.